



FINANCIAL AND PROFESSIONAL SERVICES

REAL-TIME INDUSTRY SUMMARY

SEPTEMBER 2024

2023 STATEWIDE LABOR ANALYSIS

There were more than 67,500 online job postings for the Financial and Professional Services industry from January 2023 to December 2023. The top occupation was *Software Developers*, making up 4.1 percent of total industry job postings for the time period.

The employers with the most job postings were Edward Jones, Elevance Health, Centene, Deloitte, and Robert Half.

TOP ONLINE JOB POSTINGS

SOC Code	Description	Percent of total industry postings	Average Annual Wage
Now- requires short-term on-the-job training, little to no experience, and/or a high school diploma			
43-4051	Customer Service Representatives	3.1%	\$43,280 ★
43-3071	Tellers	1.8%	\$33,870
43-6014	Secretaries & Administrative Assistants	1.2%	\$40,980
41-9011	Demonstrators & Product Promoters	0.8%	\$37,370
53-7062	Laborers & Freight, Stock, & Material Movers, Hand	0.5%	\$38,520 ★
Next- requires a non-degree certificate, associate degree, apprenticeship, some experience, or moderate-to long-term training			
27-1026	Merchandise Displayers & Window Trimmers	2.7%	\$36,720
41-4012	Sales Representatives, Wholesale & Manufacturing	2.3%	\$74,090 ★
41-3021	Insurance Sales Agents	1.8%	\$71,400
13-1031	Claims Adjusters, Examiners, & Investigators	1.5%	\$73,830
43-1011	First-Line Supervisors of Office & Administrative Support Workers	1.4%	\$65,150 ★
Later- requires a bachelor's degree or higher			
15-1252	Software Developers	4.1%	\$107,980 ★
15-1299	Computer Occupations, All Other	2.8%	\$97,140
11-3031	Financial Managers	2.7%	\$149,360
15-2051	Data Scientists	2.6%	\$88,210
41-3031	Securities, Commodities, & Financial Services Sales Agents	0.0%	\$84,120

★ Denotes the top 10 occupations by total number of projected openings from 2022-2032 in Now, Next, and Later categories

EDUCATION AND TRAINING OPPORTUNITIES

Across the state, there are numerous programs in many locations that train for occupations in the Financial and Professional Services industry. To find degree and certificate programs at an educational institution near you, visit [MoSCORES](#), a tool designed to assist job seekers, students, career counselors, educators, and planners with a better understanding of training options and typical work outcomes of graduates, for traditional degree programs as well as noncredit credentials. In addition, there are U.S. Department of Labor Registered Apprenticeship programs for Financial and Professional Services occupations in Missouri. Visit [Apprenticeship Missouri](#) for more information.

TOP ONLINE JOB POSTINGS

TOP 10 COMMON SKILLS

Communication
Management
Customer Service
Leadership
Operations
Problem Solving
Sales
Detail Oriented
Writing
Microsoft Excel

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Several soft skills, such as communication, customer service, and leadership, ranked in the top 10 common skills. Communication skills were requested in over two-fifths (41%) of the Financial and Professional Services job postings.

TOP 10 SPECIALIZED SKILLS

Project Management
Finance
Auditing
Accounting
Marketing
Financial Services
Agile Methodology
Computer Science
Data Analysis
SQL (Programming Language)

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Top specialized skills included project management, finance, and auditing.

TOP 10 SOFTWARE SKILLS

SQL (Programming Language)
Python (Programming Language)
Java (Programming Language)
Microsoft Azure
Amazon Web Services
Tableau (Business Intelligence Software)
Salesforce
JavaScript (Programming Language)
Spreadsheets
Power BI

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Microsoft Office and its products, such as Word, Excel, PowerPoint, and Access, are the most requested software skills across all industries. Other skills requested in the Financial and Professional Services industry include SQL, Python, and Java.

TOP 10 QUALIFICATIONS

Valid Driver's License
Master of Business Administration (MBA)
Certified Public Accountant
FINRA Series 7 (General Securities Representative)
Security Clearance
Registered Nurse (RN)
Chartered Financial Analyst
Project Management Professional Certification
Certified Information Systems Security Professional
Certified Information System Auditor (CISA)

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The top requested qualification was Driver's License, followed by Master of Business Administration and Certified Public Accountant.

Sources:

- LightCast™
- U.S. Bureau of Labor Statistics, Division of Occupational Employment and Wage Statistics, 2023
- 2022-2032 Employment Projections published by Missouri Economic Research and Workforce Information Center (MERIC), 2024

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